

Open up new markets for your business!

When: Wednesday, 24 September 2008, 9.00am to 4.00pm

Where: Queen Mother Stand, Aintree Racecourse, Liverpool L9 5AS

For small businesses, obtaining a public or private sector contract may seem like a difficult leap into the unknown. Don't despair! An innovative new programme, 'Stepclever', has been developed by Liverpool and Sefton Councils and the business community to provide businesses with the confidence and ability to bid for – and win - local contracts.

Under Stepclever, companies of all types and sizes in the wards of Anfield, Everton, County, Kirkdale, Linacre and Derby are tapping into a wealth of FREE resources funded by Stepclever, to enable them to bid for contracts that might have previously seemed beyond their reach.

On Wednesday, 24 September an 'Opening Doors for Business' Event will be held at Aintree Racecourse. The event is designed to enable companies to find out about FREE business initiatives funded by the Stepclever programme, including:

- **Tender Alert Service** - receive details of forthcoming contracts by email
- **Inter-trading portal** - to enable local firms to advertise their opportunities, and buy goods and services from other local companies.
- **Business & Financial Assistance**
- **Fit-to-Bid support** - Vendor Assessment, and one-to-one help in completing Pre-Qualification Questionnaires (PQQ's)
- **Free Workshops** - on tendering and negotiation to improve your chances of winning contracts in both the public and private sectors

Other activities under Stepclever include a series of 'Meet the Buyer' & 'Meet the Supplier' events designed to introduce local companies to some of Merseyside's major buying organisations. Representatives of Sefton MBC and Liverpool City Council will be present on 24 September with guidance on how to do business with these Councils, and other public agencies.

Places at this event are strictly limited, and will be allocated on a first come, first served basis.

Contact

For further information and to **register** contact June Davies on 0151 224 1891 or email june.davies@liverpoolchamber.org.uk

www.stepclever.co.uk

